

Knowing the importance of security.

In today's business environment, cyberattacks aren't just common – they're inevitable. Every organization is vulnerable to attack at all times, and when such incidents do happen, they can be catastrophic.

Consider this: There's a new attack happening somewhere on the web every 39 seconds, according to recent research, and the average time it takes to detect a breach is over 200 days. This means the typical business could suffer through six months of having compromised systems leading to: data exfiltration; ransomware; deleted, corrupted, or missing files; disrupted operations and business continuity; steep recovery and legal costs; and impact to the corporate brand.

Adapting to the changing cyber climate is demanding. Organizations today need robust IT solutions for today's hostile threats, and adopting them tends to add significantly to the cost and complexity of running a business. There are no easy answers.

One thing is for sure: Defending your organization begins with having clear visibility. That's why we will explore what it takes to constantly surveil your entire IT infrastructure, including your physical, virtual, and cloud environments, and how Zones can help you do it.



How Zones keeps your organization Cyber Vigilant

At Zones, we have the solution for giving your IT security team clear visibility: Zones Cyber Vigilant Services. With this offering, your organization can collect systemgenerated logs, real-time alerts, and detailed notes of all suspicious activities going on in your environment. With our intelligence, you'll have an in-depth view of all security events and incidents.

We have a Cyber Vigilant Security Operations Center as a Service (SOCaaS) offering that gives you the real-time monitoring you need to know what's going on in your environment.

We can also provide advanced contextual analysis and customized reports and dashboards that will help you prevent, detect, and respond to security threats.

It's never been easier to have a comprehensive view of your business' IT security posture. We even have a user-friendly online portal you can use to view the security state of your assets, as well as alerts, incidents, and regulatory compliance reporting. From here on out, every security decision your business makes will be thoroughly informed, taking the most relevant contextual data into account.





Breaking down all the service components

When you invest in Zones' Cyber Vigilant Services, what are you really getting? It helps to have a comprehensive view of what services are available and how they can help. Here's a breakdown of the service:



- Log Management and Monitoring: Zones offers log collection with around-the-clock event monitoring, delivering early detection, regulatory compliance reporting, and data collection for forensic analysis.
- **Threat Intelligence:** We maintain a threat intelligence library that includes data from multiple sources of intelligence.
- **Threat Hunting:** Our solution will proactively search for suspicious activity that may have evaded automated detection.
- **Incident Analysis:** Zones will investigate and assess incidents to identify potentially compromised assets and understand the structure, or "kill chain," of an attack.
- Containment: We use security orchestration and response (SOAR) technology to prevent the spread of attacks and minimize their impact.

All of these components play a role in defending your business against cyberattacks. At Zones, we can craft a customized solution to provide the right mix of service components to fit your budget and your business needs.



Breaking down the business benefits



As you invest in Zones' Cyber Vigilant Services, here is a breakdown of the benefits to your business:

- Effective monitoring and visibility.
- A more robust security posture.
- A reduced total cost of ownership (TCO).
- Moving expenses from CapEx to OpEx.
- Responsive service and quality delivery.
- A flexible, scalable architecture.
- An integrated security framework.

There's much to be said for the value of a strong business partner. When you team up with Zones, you can tap into our extensive security knowledge, flexible service delivery model, and our strategic alliances with OEMs and other top-notch partners that help us deliver first-rate services. When it comes to security, you never want to go it alone.







About Zones

Zones is a go-to security provider with an unparalleled breadth of solutions to help you safeguard your environment. Our advanced technology uses machine learning, artificial intelligence, and the latest threat feeds to correlate, detect, assess, and provide security orchestration and response.

Our team of researchers, analysts, and other subject matter experts are best in class. We take pride in offering organizations global protection at competitive rates, giving our clients complete and total support throughout the entire threat lifecycle.

As a minority-owned business, Zones has made it a priority to be your source for subject matter expertise in technology since 1986. We continue this tradition in the cybersecurity industry today.

To learn more, connect with your Zones Account Manager today.



Visit our website below to learn more ways Zones can benefit your business.



Visit **zones.com** or call **800.408.ZONES** today.

