

**ZONES™**

# Elevate Field Deployment Services with Zones



Consider **IT** Done

## Simplifying and Accelerating Field Services

The field service industry undergoes continual evolution, a necessity driven by the dynamic shifts in customer requirements. As customer needs evolve, field service organizations must adapt rapidly and efficiently to meet these changing demands. Organizations leverage advanced technologies and streamlined processes to ensure swift and efficient deployment of resources, whether it's personnel, equipment, or technology solutions.

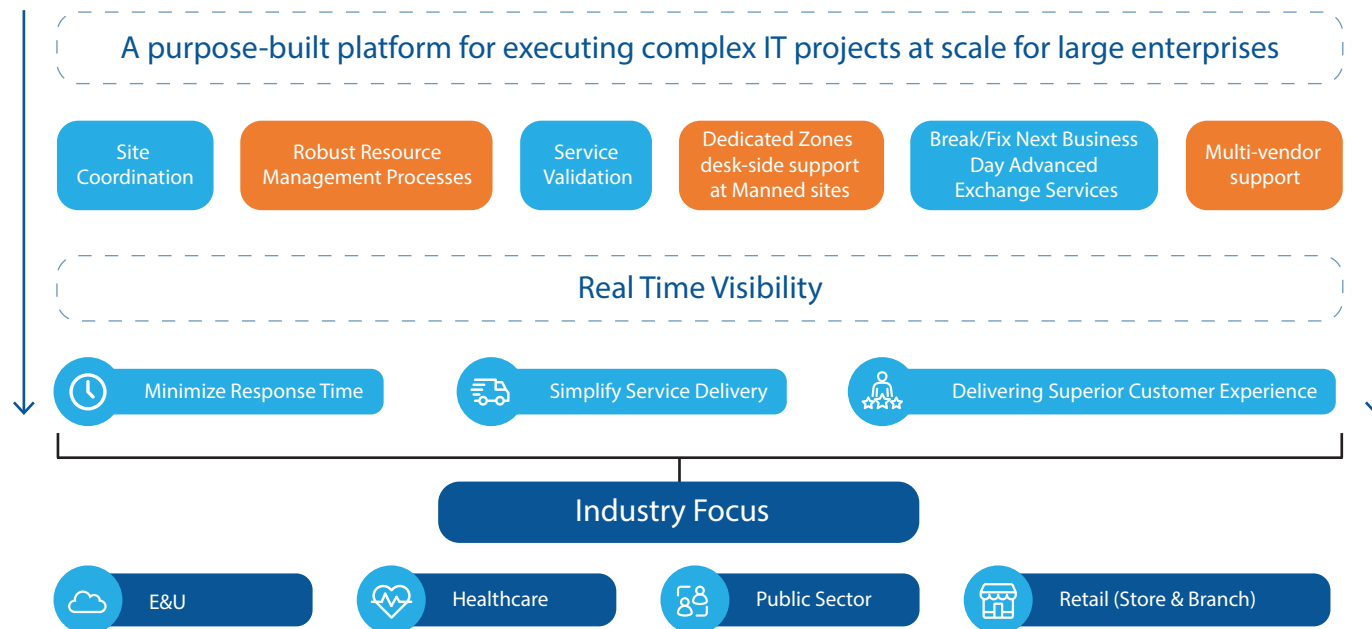
What are the factors triggering the need to reimagine field deployment?

- 67% of customers demanded faster response times as their top priority
- 58% of customers showed interest in enhanced remote-service options
- 42% of customers demanded detailed condition and performance data for assets

## Build a purpose-built platform for executing complex IT projects at scale for large enterprises with Zones.

In response to evolving customer needs, field service organizations are embracing rapid and efficient adaptation. Leveraging advanced technologies and streamlined processes, these organizations ensure the swift deployment of resources—be it personnel, equipment, or technology solutions.

Our approach revolves around three pillars:



## Choose Zones for Your Field Deployment Services

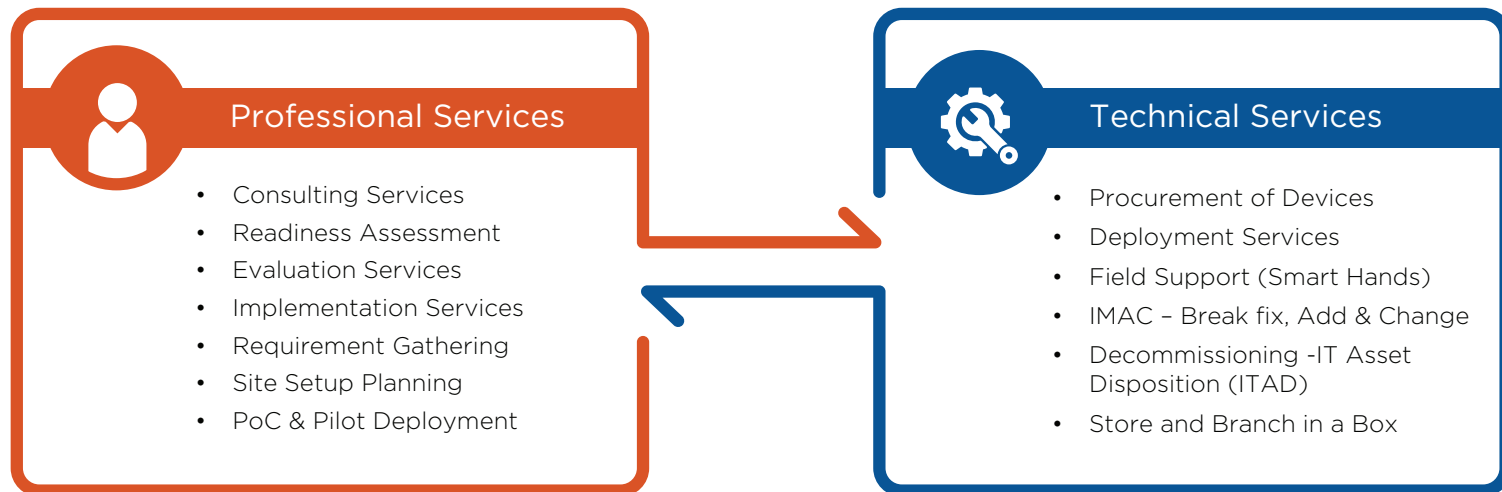
Zones offers on-site support and maintenance for equipment and systems that are in multiple locations.

This includes installation, repair, troubleshooting, and preventive maintenance.

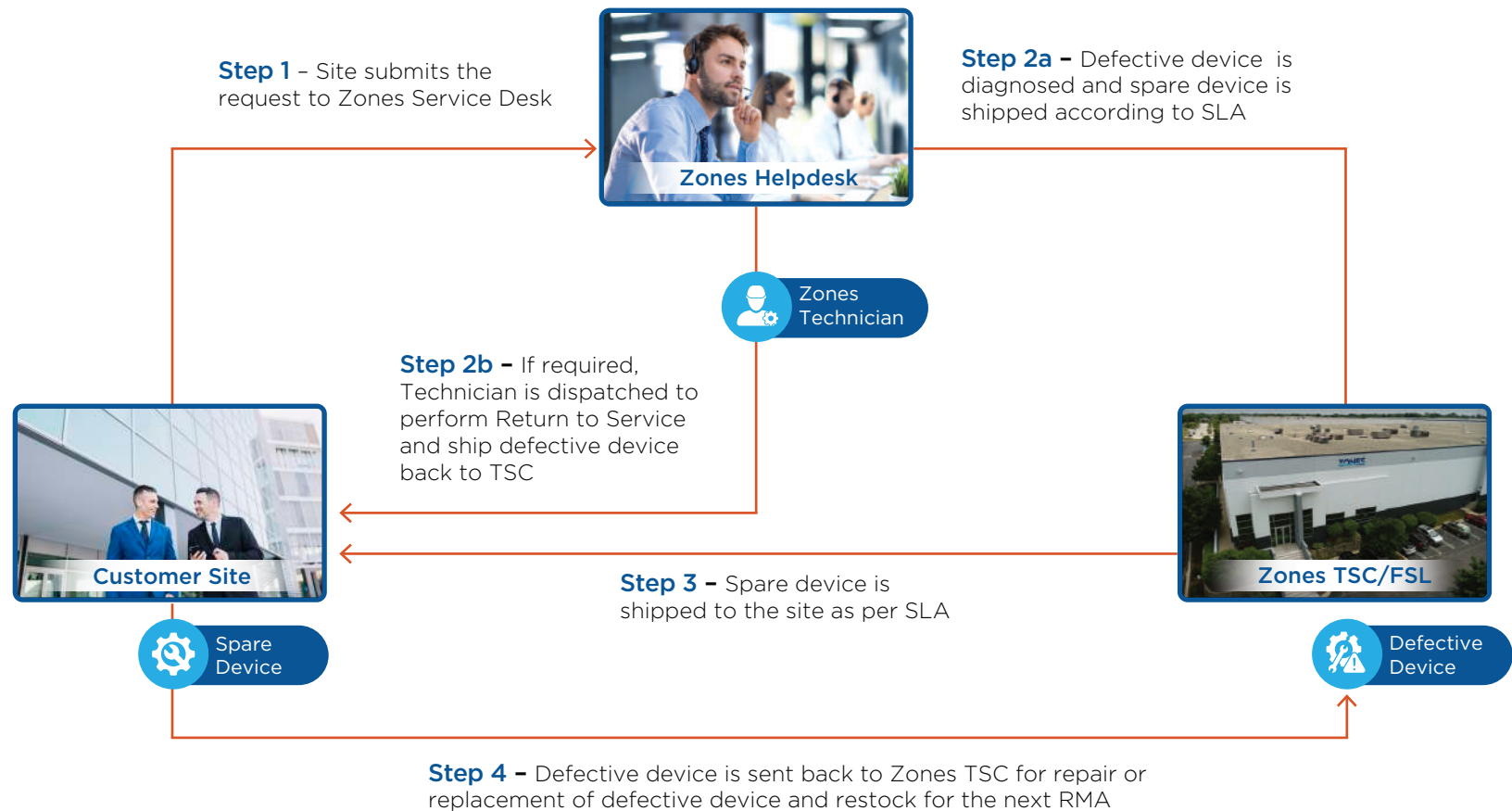
It's a purpose-built platform for executing complex IT projects at scale for large enterprises, which results in minimizing response time, simplifying service delivery, and delivering enhanced customer experience.

### Service Offering Overview

Field Deployment Services offering provides on-site support and maintenance for equipment and systems that are in multiple locations. This can include installation, repair, troubleshooting, and preventive maintenance.



## OUR ADVANCED EXCHANGE APPROACH





## Transforming IT operations for greater success

With Zones Field Deployment Services, our integrated approach revolutionizes your IT asset management, amplifies operational efficiency, simplifies processes, and fuels innovation.

Benefit from cost reduction through vendor consolidation and volume discounts while gaining access to a pool of experienced IT resources for unparalleled flexibility and adaptability.

With us, you're not just managing operations; you're transforming them for greater success by enabling-

**Streamlined Operations:** Enhance efficiency by integrating asset management, MDM, and cloud POS solutions.

**Innovation Adoption:** Leverage best practices to drive innovation and stay ahead in your industry.

**Reliability:** Count on our robust project framework for seamless execution, reducing disruptions.

**Cost Reduction:** Realize savings through vendor consolidation and volume discounts.

**Higher Efficiency:** Improve efficiency with detailed documentation and insightful reporting.

**Centralized Control:** Simplify procurement and support processes with a single vendor, reducing overhead.



## Zones Advantage: Driving growth through innovation and adaptability

With a commitment to disruption-proof operations and a customer-centric approach, Zones has been a trusted partner of organizations in navigating the complexities of the digital world. We aim to not only meet the technology needs but also to position companies at the forefront of industry best practices, ensuring their business remains adaptive, efficient, and ready for growth.



**Innovation:** We consistently evaluate and enhance our offerings to align with the latest industry best practices. By embracing cutting-edge advancements, we ensure that your business harnesses the full potential of the latest technological innovations.

**Continuity:** As your trusted IT product supplier, we stand as a reliable single-source solution for all your needs. Our lasting partnership guarantees consistent delivery of products, services, and support, ensuring your operations run seamlessly without interruption.

**Flexibility:** We understand that your technology requirements may change over time, and we are well-equipped to adapt alongside you. Our agility allows us to adjust to shifting technology needs seamlessly, ensuring your Digital Professional is always empowered.

**Customer experience:** Our solution is designed to offer an unparalleled Global Customer Experience that draws strength from our entire Care Team. We prioritize your satisfaction and ensure that every interaction with us is streamlined and customer-centric. Our dedicated team is committed to providing personalized support, ensuring your journey with us is nothing short of exceptional.



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### About Zones

Zones is a global provider of end-to-end IT solutions with an unmatched supply chain. Positioned to be the IT partner you need, Zones, a Minority Business Enterprise (MBE) in business for over 35 years, specializes in Digital Workplace, Cloud & Data Center, Networking, Security, and Managed/Professional/Staffing services. Operating in more than 120 countries, leveraging a robust portfolio, and utilizing the highest certification levels from key partners, including Microsoft, Apple, Cisco, Lenovo, Adobe, and more, Zones has mastered the science of building digital infrastructures that change the way modern organizations do business. Whatever you need, you can ***Consider IT Done.***

To learn more about Zones and its services, Visit the **Zones Innovation Center**, [zones.com](https://zones.com), or follow us on **Twitter**, **Facebook**, and **LinkedIn**

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