

Zones provides 24x7 support, proactive monitoring, and management for SaaS, laaS, and on-premise environments across multiple cloud platforms like Azure, AWS, and GCP. Customers benefit from optimized performance, cost efficiency, enhanced security, and reduced multi-cloud complexity.

# **Business Challenges**

- Cloud Management: Managing and coordinating across multiple cloud environments and diverse global teams.
- Regulatory Compliance:
   Ensuring compliance with complex regulations across various jurisdictions.
- Cost Optimization: Optimizing costs and resource allocation at scale while maintaining performance and security and support services.

## **Zones Offering**

- Comprehensive management of Microsoft 365, Google Workspace, and cloud infrastructure across Azure, AWS, and GCP.
- Al-driven on-premise management with predictive performance and monitoring.
- 24x7 support for SaaS, laaS, and private cloud workloads, ensuring seamless operations.
- Proactive application and infrastructure monitoring, configuration, and performance optimization.
- Cloud governance focusing on spend optimization and security compliance.

# **Business Benefits**

- Improved Operational Efficiency.
- Enhanced Scalability and Flexibility.
- Streamlined Cloud Migration Processes.
- Optimized Resource Utilization.
- Increased ROI and Cost Savings.
- Proactive Risk Management.
- Simplified Multi-Cloud Management.
- Advanced Analytics for Informed Decision-Making.

## Why Zones:

- Competitive pricing that reduces costs by 50% compared to other vendors.
- 24x7 comprehensive support for Microsoft technologies with rapid problem resolution.
- 30-minute response times for critical issues, ensuring business continuity and priority handling.
- Access to a dedicated Technical Account Manager and tailored support aligned with your goals.
- Enhanced IT value through ondemand training, self-service health assessments, and customized onsite support.

#### **Case Studies:**

- Zones partnered with BioTE
  Medical to modernize
  their IT infrastructure,
  replacing GoDaddy with
  Microsoft 365 to enhance
  scalability and compliance.
  Zones demonstrated M365
  capabilities, delivered a
  detailed Statement of Work,
  and supported their transition
  to a CSP model, enabling
  future migrations and
  flexibility for their aggressive
  growth plans.
- Zones streamlined a global telecom enterprise's complex data center rack deployment by consolidating multi-vendor solutions into a unified strategy. Through expert analysis and end-toend management, Zones reduced implementation time by half, delivered modernized infrastructure, and provided ongoing support to ensure efficient troubleshooting and operational continuity.

First Choice For IT®

Visit zones.com or call 800.408.ZONES today.