CISCO **Gartner** SECURE Peer Insights... **Endpoint Security** As attack surfaces and vendor sprawl have increased over the past few years, so too has the importance of

well-rounded, well-integrated security solutions. Now with the bulk of many organization's workers off-premise, the topic of security and the ability of a security vendor to help support an organization's hybrid workers has risen to the

top of the selection criteria. This begs the question as to what steps have IT leaders taken recently and what do they plan in the near future to keep their organizations safe and resilient so they can become

better prepared for what's next?

Cisco surveyed 100 IT and security leaders on the Gartner Peer Insights platform who are part of the endpoint security evaluation process to understand their level of security maturity and their perspective on the future of endpoint security.

Data collection: May 19 - June 17, 2022

full maturity.

Key Insights:

Organizations are looking for integrated platforms that support hybrid workforces while simplifying vendor management. In anticipation of the ever-increasing threat landscape, organizations are looking to

Many organizations are employing EDR and XDR capabilities, but few have reached

- highly integrated and automated endpoint security solutions. Organizations want future-proof endpoint security solutions that bolster their
- security resilience.

Respondents: 100 IT and security VPs and directors

Threat Hunting 65%

0% Other

MITRE ATT&CK Framework 62%

We don't have any endpoint security capabilities 1%

Next Generation A/V 33%

Many organizations are employing EDR and XDR

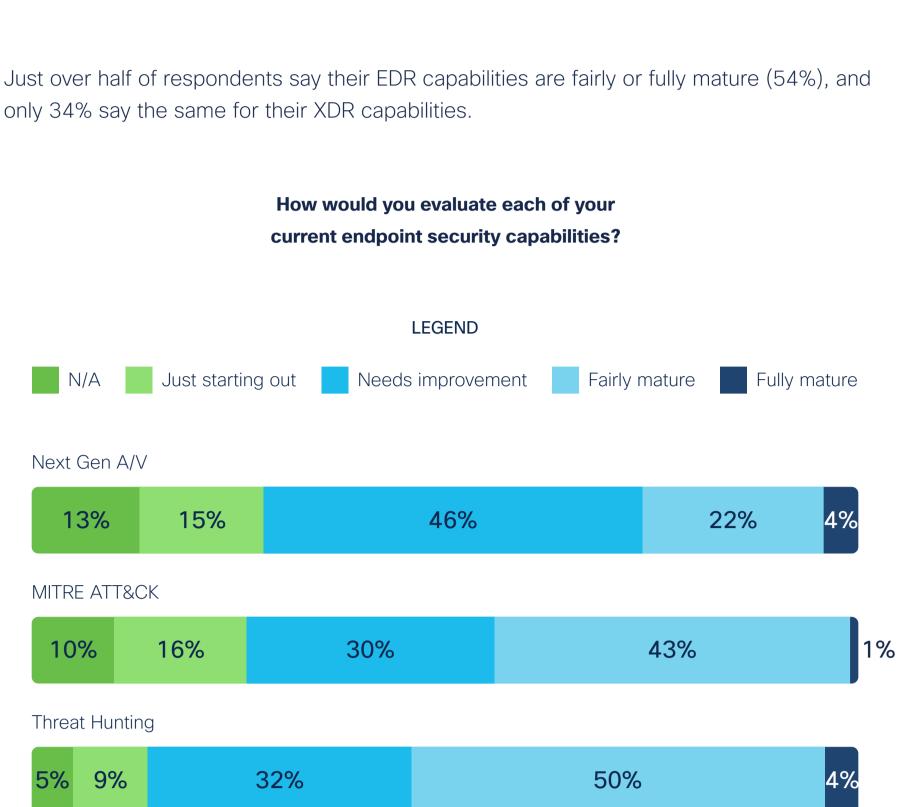
capabilities, but few have reached full maturity.

have you implemented?

EDR (Endpoint Detection & Response) 68% XDR (Extended Detection & Response) 66%

Around two-thirds of respondents say they have implemented EDR (68%) and XDR (66%).

What endpoint security capabilities





Similarly, respondents say the top criteria for selecting an endpoint security vendor is the

Automation to

reduce time to detect and respond to threats

and context to

better understand and prioritize threats

consolidation &

cost reduction

ability to consolidate into a single platform & vendor.

2

Highest Efficacy

Ability to consolidate

into single platform

& vendor

(top=most important, bottom=least important)

1% Unsure

2%

Neutral 16%

Disagree 1%

0% Strongly disagree

When selecting endpoint security

11%

3% Strongly agree

78% Agree

4 Better context enrichment

5 Reduced costs

Please rank the criteria for selecting an

endpoint security vendor from MOST

(top=most important, bottom=least important)

4 Lack of integrated platform and

5 Suffered breach and/or seeing more

automation

advanced threats

to LEAST important.

solutions, or fewer vendors with a well-integrated endpoint security offering respondents were split almost evenly. 50% said they preferred the former, and 49% preferred the latter. When considering your endpoint security 50% 49% selection journey, do you prefer vendors Fewer vendors Multiple vendors with "best-of-breed" solutions, or fewer with best-ofwith high vendors with a well-integrated endpoint breed solutions integration security offering?

Interestingly, when asked directly if they prefer multiple vendors with "best-of-breed"

We plan to We have considered We have not We plan to implement managed EDR in managed EDR but have considered implement managed more than 2 years EDR within 2 years no plans to implement managed EDR

51%

In anticipation of the ever-increasing threat landscape,

81% of respondents agree or strongly agree that the future of endpoint security is a

convergence of vendors that will offer a wide array of well-integrated security solutions.

organizations are looking to highly integrated and

automated endpoint security solutions.

To what degree do you agree with the following statement:

convergence of vendors that will offer a wide

array of well-integrated security solutions."

"The future of endpoint security is a

77% Agree

6% Strongly agree

security solutions.

36%

However, one thing respondents did agree on was the value of managed EDR. 87% said

Do you plan to subscribe to managed EDR

(managed endpoint detection and response)

as a part of your endpoint security solution?

they plan to subscribe to managed EDR as a part of their endpoint security solution.

0% Disagree 19% Neutral 0% Strongly disagree When asked if they feel ready for the security and endpoint challenges that lay ahead in 2022 and 2023, 83% agreed or strongly agreed. To what degree do you agree with the following statement: "I feel ready for the security and endpoint

challenges that lay ahead in 2022 and 2023."

Neutral 11% 10% Very important

Unimportant 1%

0% Very unimportant

93% of respondents say that a vendor's future investments and roadmap are important or very important to the vendor selection process. Important 81% When selecting endpoint security solutions, how important are a vendor's future investments and roadmap for developing new capabilities? 12% Very important Neutral 6% Unimportant 1% 0% Very unimportant

78% Important solutions, how important is the ability to see the full context of a threat and added relevant enrichment from all control points (e.g. firewall, DNS, email, etc.)?

88% of respondents say that the ability to see the full context of a threat and added relevant

enrichment from all control points is important or very important when selecting endpoint

Organizations want future-proof endpoint security

solutions that bolster their security resilience.

customers thrive in an uncertain environment with a portfolio of proven products, based on an open platform, that creates security resilience through visibility, intelligence and through partnership. A key component of Cisco's security resilience is Secure Endpoint which establishes powerful prevention, prioritized response and simplified management so our customers can bolster their security resilience. Secure Endpoint provides deep visibility, prioritized insights, rapid detection and response through advanced EDR and built-in XDR, with actionable intelligence from Cisco Talos.

Cisco Secure's mission is to help our customers defend against threats and safeguard the

most vital aspects of their business through security resilience. Our customers are heavily

invested in financial, operations, supply chain and organizational resilience. We help our

Respondent breakdown

Region

EMEA 20%

Title

Director 60%

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VΡ

40%

North America 80%

Do what our customers do, try Secure Endpoint and be better prepared for what's next.

10,001+

employees

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Company Size

37%

30%

33%

1.001 - 5.000

5,001-10,000

employees

employees

endorses it nor makes any warranties about its accuracy or completeness. Source: Gartner Peer Insights, Future of Endpoint Security survey